



*Generous Life*

# *Generous Life Development Coaches Guidelines & Resources*

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**2016 Edition**





*Generous Life*

**VISION**

God's people joyfully embracing a generous lifestyle as a spiritual act of worship and as an intricate part of their lives.

**MISSION**

To equip corps for mission through the generous living and giving of their people.

**VALUES**



***The Salvation Army, an international movement, is an evangelical part of the universal Christian Church. Its message is based on the Bible. Its ministry is motivated by love of God. Its mission is to preach the gospel of Jesus Christ and meet human needs in His name without discrimination.***

# Generous Life Coaching

***How exciting! You are a **GENEROUS LIFE COACH.*****

It is an enormous privilege to be a Generous Life Coach.

It is our role to take individuals and corps on a journey of discovery. What is it to live a more generous life? How can we all move closer to being more like Christ?

A Generous Life Coach is a committed christian on their own journey. We acknowledge that God is the Provider of all things, and we are called to put Christ first in all things—in our time, talents and, at times the most difficult & significant, our treasures. As coaches it is vital that we are able to model the generous life message and share with others about our own generosity journey.

This handbook contains an outline of the Generous Life Phases and various resources available to you. These and other resources are on our website and you should make yourself familiar with the site. Check regularly for any updates.

## [salvos.org.au/generouslife](http://salvos.org.au/generouslife)

This is an exciting journey for us as a team and 2016 is going to be an exciting year for The Salvation Army and developing a **GENEROUS LIFE**.

*God Bless*

*Christine Dickson (Major)*

*Territorial Generous Life Coordinator*



# Generous Life Coaching

## What is Coaching?

As a coach, we're a mix of advocate, sounding board, cheerleader, accountability partner, truth teller, and brainstormer. We engage in conversation, or dialogue; helping our clients decide what is important to them. Then, flashlight in hand so to speak, coach and client co-create value-based goals and a plan to achieve them.

The International Coaching Federation describes what a coach is and does:

“Coaches are trained to listen, to observe and to customize their approach to individual client needs. They seek to elicit solutions and strategies from the client; they believe the client is naturally creative and resourceful. The coach's job is to provide support to enhance the skills, resources, and creativity that the client already has.” (ICF website, 2006)

## What is Generous Life Coaching?

Generous Life and Generous Life Coaching provides on going support to Corps Officers and their Corps.

As a Generous Life Coach it is essential that there is a strong personal belief in God as provider, that everything we have comes from God and that it is in God that our faith lies. We believe in sacrificial giving, in fact a tithe is the starting point not the end. A leader cannot take people where they have not been themselves. This is at the crux of what we do. 1 Corinthians 11: 1 “So imitate me, watch my ways, follow my example, just as I, too, always seek to imitate the Anointed One.” (The Voice) In order to lead people into generosity effectively, one must possess three qualities: contentment, humility and generosity.

From “Revolution in Generosity” by Wesley K. Willmer we are reminded that

***“It Starts with the Consultant’s Heart”.*** *An initial decision and change of heart, which comes about through the work of the Holy Spirit, is the beginning of a Christian worldview that will develop and mature with the Christian steward over his or her lifetime. As Michael Wilkins writes, “The only appropriate response for that gift was to give myself back to God in gratitude for Him to use in whatever way He wanted. I could give to God every area of my life because His grace had made me a very different sort of person from what I was before.”: As each Christian consultant looks at his or her own life and walk with Christ, as well as personal and professional goals, he or she considers his or her own values with respect to money, giving and stewardship and understands that this transformation process is not a strategy but brought about by conforming his or her heart to the image of Christ. Then, and only then, can they be role models and teachers of biblical stewardship.*

*Seeing the role of a consultant as a calling instead of merely a business career is a necessary paradigm shift. For a Christian, work is ministry and an extension of his or her faith and values. As a consultant works with various ministries, there will be opportunities to teach, pastor, counsel and challenge individuals and groups of people.*



# Generous Life Coaching

As Generous Life Coaches, we must model the message of generosity. We need to have our own 'elevator speech' on what generosity means to us and how we live that out. There is power in sharing our own story and experience of how our lives have changed since God's generosity came into our lives.

As Generous Life Coaches, it is our calling to help others to discover the generosity of God in their own lives and to see them modelling God's generosity to others. It should be remembered that as soldiers, we sign a covenant with God in which we affirm: "We will be faithful stewards of all we have and are. We will be active in God's work both in sharing the gospel and in serving the needy, and will contribute financially to its support." We don't want to see people giving out of a sense of requirement and as a transaction, but willingly, joyfully from a transformed heart that desires to bring all they have and all they are to God.

As Generous Life Coaches, we must involve the Corps Officers and the Leadership in the solution. Our primary coaching will be done with the Corps Officers as it is vital that they lead their people in this journey. *We are not there to tell them what to do but we support them through the journey of discovery toward a generous lifestyle and recommend resources according to their needs and the needs of the corps.* There will be times when options might need to be put before them because they don't have clarity but the Corps must 'own' the solution and be clear on what is going to happen and why. If ownership doesn't occur there will be no lasting change.

Coaching and mentoring skills will be utilized and determined by the need.



## **FUNCTION OF TEAM:**

The team is based in the Territorial Program / Mission team but work within and alongside the Divisional Mission Teams as requested or needed. Because of this there are a number of people with expertise and resources that we can draw upon. We do not work in isolation.

The Generous Life Coaching Team is made up of officers and employees who come with a desire to see people grow spiritually and to see their relationship with Jesus Christ deepen, coming to an understanding of how living a generous life grows from this experience.

The coaches will use coaching models to work with Corps Officers and their Corps Leadership as they go on this journey of generosity.



## **.Generous Life Coaching could involve the following:**

- Referral from Divisional Commander, result of Mission Appraisal and/or request from Corps Officer
- Discussions with all concerned about why coaching in generosity is requested
- Undertake coaching with the Corps Officers.
- Conduct Leadership Forum with CO's and Leadership team.
- Discussion with corps leadership about what will happen and why, ensuring they are on board
- Survey of corps (on-line)
- Survey and discussion with leadership
- Feedback to Corps Officer and Leadership about findings from survey and discussions
- Coaching focusing on where the Corps needs to be and how to get there
- Sharing of resources with recommendations for Corps needs
- Plan set with outcomes and follow-up identified
- May be appropriate to work within a well functioning HUB, identifying a Generosity Champion to assist and support corps through this process

### **IMPORTANT FIRST STEP:**

The initial and possibly most significant work with a corps will be with the Corps Officers. There could be various reasons we have been called into a corps, but if the Corps Officers are feeling ill-equipped to lead their people in this direction, the work we do with them and leadership will not be effective.

This is where coaching with the Corps Officers happens. The importance is for the Corps Officers to identify what they need to be working on. What might be their barriers? What are the areas we can celebrate? How can they better lead their leadership team on this generosity journey? Through coaching the desire to support them in their own personal generosity journey. There may be times when a more mentoring role comes in and we provide some ideas and resources but the choice needs to be theirs. Ownership of what happens is vital. They have to own the situation, the solution and how to achieve it.

Refer to Phase 1.

We can be engaged through:

- \* Divisional Commanders request
- \* Corps Officers request
- \* Identified through Corps Mission Appraisal

It is vital that Corps Officers and subsequently, corps leadership are supportive and modelling living generously.



It is important for the CO's and leadership team to take the lead when working with the corps. This will help give ownership to what is happening and not be seen as something being imposed by THQ or DHQ. The desire is to equip the CO's to take their leadership team on the journey and then together take the message of generosity into the corps.

Because of some of the feelings people already have about Planned Giving and a sense of being told what to do, it may be more difficult in some corps than others to get this moving. However, it is likely that some of these corps were also resistant to Planned Giving. We need to identify and break down barriers and bring the spiritual message of God's generosity and that this is something we want *for* them and not *from* them.

## THE GENEROUS LIFE TEAM FOR 2016



There are various questions that we need to address:

- Why have we been called in?
- What is the current spiritual level in the corps?
- What is the current giving?
- What is the giving potential?
- Why is there a problem with generosity and giving in the corps?
- Are those in key leadership roles on board? Are they tithing?
- Are there barriers which need to be addressed with leadership before moving onto the corps?
- Why is there a reluctance for the corps folk to tithe?
- What is their understanding of generosity, giving, tithing, offering?

### THE GENEROUS COACHING TEAM:

While this chart identifies the main areas of responsibility, each coach will need to be flexible and available to visit other divisions and corps as needed and directed by the Generous Life Coordinator.



***More details are and information about this outline is contained in the resources part of this handbook.***

Coaching a corps officer will feature varying elements. See Phase 1. The coach will determine which of these to occur and when based on individual CO and corps needs. These steps will provide the coach with some very helpful information about the corps and where it stands in its Generous Life.

Please refer to the Phases later in this document for more information.

It may be helpful to meet informally with the corps officer/s in order to talk about Generous Life and how it might be able to assist. That being said, it is recommended that all Corps Officer/s go through Phase 1 with their coach.

### **Preparation before working with a Corps**

- Refer to Phase 1.
- Receipt of the Mission Appraisal. This will provide information on all aspects of the corps.
- Corps Needs Analysis
- Corps directory—how many units (family units and single units).
- Giving information – internal & external (I&E)
- Statistics—attendance
- Discussions with CO

This is very helpful information to have on hand when going to a corps. The financial position of a corps tells us a lot about the spiritual life and where the corps stands when it comes to generosity and giving. Some of this information would form part of our discussions with the CO and leadership team as well as the monthly reports produced and sent out by Finance.

Discussions and the following surveys will give additional information about the spiritual direction of the corps.

### **Survey options:**

- Corps Officers (maybe more in the form of a discussion)
- Total corps via web survey (for those who don't have access to a computer we can have them complete it manually and feed the information in later). Timing of this will be determined by the individual corps situation.
- Leadership Team – individually and/or as a group.

Surveys are always a helpful way to gather information. One on one interviews are helpful if that is appropriate. There are various ways to conduct surveys to hopefully cover as many people in the corps as possible and various levels of information are being sought.

As coach, you can determine which survey would be most appropriate.





## **Meeting with CO**

If we are meeting with the CO/s it would be because there is a concern in some area, and it has likely come initially from poor giving. There are always other elements to be considered if the giving is poor. There are a few things to consider:

- Giving patterns
- Discipleship, Spiritual Growth & Giving – how they are linked
- Vision of the corps
- What is the mission purpose of the corps?
- What does the giving tell us about where God is in people's lives?
- What communication has there been with the leadership and corps?

## **Coaching with CO**

You will see from the Development Phases later in the booklet that this is an agreed process which forms Phase 2. This will raise issues and concerns and celebrations. It is an opportunity to work with the CO/s to determine where they are and where they need to be in their own journey. This is very much about working with the CO/s before we move to the leadership team. The CO/s needs to be confident to lead in the area of generous life.

## **Meeting with Corps Leadership**

It is important that the CO takes the lead and ownership at this time. The desire is to bring the leadership team on this journey and have their input into how to create a stronger culture of generosity now and into the future. See Phase 3.

## **Determine Action Plan**

Throughout this process there will be a number of action plans drawn up and agreed upon. The coaches roll is to support the CO/s and the leadership in this process and then hold them accountable. This is a vital aspect of what we are doing.

A great tool which could be helpful in this area is the 50 Best Practices form provided by Brian Kluth along with informative DVD which can be played.

It would be hoped that part of the action plan would be to establish Bible Studies for the corps which would be focused on generosity. It is highly recommended that the CO and Leadership Team go through any Bible Studies first as a group and then they can approach the corps Bible Study with more confidence. The desire would be for Generosity based Bible Studies to occur throughout the year and compliment other steps being taken.



### **These changes could have a quick impact**

- \* Think about how the offering is introduced in the meeting and how could that be more meaningful
- \* Use of Bible verse PowerPoint slides during / after offering.
- \* Use these slides as a prayer.
- \* Cartoons in the newsletter or included in announcements
- \* Getting people to share their generosity stories
- \* Show a video clip

(Some of these are available for free on Brian Kluth's web site plus others are available from Generous Life)

These changes can start immediately. It is amazing how introducing the generosity message through varying formats as this can stay with people. These would not all be used on the same day, vary the format.

### **Continued Monitoring/Support**

Continued coaching

Identify a monitoring individual / team.

Identify a Generous Life team to work on ways to bring the message to the corps.

Connection with other areas of the Mission Team.

### **Commitment to Generosity (Giving)**

A part of the action plan would hopefully be to have a Commitment Day (Phase 4).

It would be recommended and Commitment Day be scheduled annually. Even though the generous culture is growing within the corps, at this time focused teaching would still be recommended. This commitment could feature a number of ideas, eg.

- \* Commitment cards (as currently exist)
- \* 90 day challenge cards (for those who need to take smaller steps)
- \* Business card sized commitment card which is signed and kept in your purse or wallet

The current web based recording system keeps TSA accountable for money received and is a helpful tool for identifying individuals who may be in need of pastoral care.

### **Annual Renewal**

An annual renewal day should be scheduled into the corps calendar each year. This will be the time where corps will be able to invite people to consider their financial commitment and their giving. This could include giving through time, talents and treasures. But it should be remembered that we do not preach on time and talents in order to raise the issue of giving treasures.



## **Hubs & Generous Life Champions**

As stated previously, hubs could play a significant role in supporting each other and continuing the generosity message. Within the hub setting, it would be hoped that we could identify some Generous Life Champions who would be corps officers and soldiers who are excited about the possibilities when a generous life is realised and who would be available to other corps wanting to work on this area. They would simply be encouragers and idea sharers. It is often a good thing to work with peers and as we have the hubs already set up, this seems a natural environment. If hubs could feature generosity within their discussions it would give opportunity for sharing of ideas.

## **Ideas for Courses and Training within corps/hubs**

Stewardship coaching for individuals and corps as a whole

Financial Stewardship Coaching – specifically for those who are struggling with their finances and want to see a way clear. There are a number of courses already written which could be used. “Managing our Finances God’s Way” from Crown Financial Ministries and the “Good Sense” series covering Freed up from Debt; Freed up in Later Life; Freed up Kids; Freed up Financial Living.

Generous Life/Moneycare budgeting teaching. ‘You’re the Boss’ is now available on an app.

Basic budget courses for people (Moneycare budget form included)

How to be good stewards of our time – giving our time in ministry and volunteer opportunities.

On-line budget help (some already exist so don’t have to re-write)

## **Coaching the whole Territory**

The best way to do this is to have Salvationists excited about what a Generous Life means for them and to share their stories with each other.

Within TSA the more people who model a Generous Life the better. While some of us may be specialists in this area, everyone can be a Generous Life Coach by sharing their story and encouraging others.

## ***Coaching tips:***

At least one face to face with corps officer as early as possible. If distance is an issue then we can use skype or telephone for follow-up coaching. While face to face is preferred it is not always possible. It is more important that we are there and find the best way to support the officers and keep accountability.

*“Generosity is a fruit of God’s grace the product of a transformed heart and it is developed in an atmosphere that encourages it, celebrates it and reproduces it consistently over time.*

*Program has limited result impact—it is natural and appropriate response of people who have been confronted with grace of God.”* Outrageous Generosity



The following pages are various resources and tools and models available to coaches to use with corps.

- \* One page information on what Generosity Coaching is featuring the various areas we would focus on during the coaching.
- \* Generosity Diagram: Where does the corps/individual sit?
- \* Transformational Generosity Model—this can be used by coaches to help transition the corps as it moves to a more generous culture.
- \* Possible survey form / questions which can be drawn upon
- \* Coaching Needs Analysis Form—helps the coach and CO identify where they are when it comes to Generosity
- \* Generosity Phases
- \* Example of the on-line survey
- \* Leadership Forum (1 day forum)
- \* Discussion points for speaking to CO and leadership on how to keep the generosity alive and before the corps
- \* Lists of resources for Bible Studies and recommended books and internet sites

*The next page features a diagram and a one page oversight of what Generous Life Coaching is about and what we are wanting to achieve. This is for coaches information and should be referred to regarding coaching others.*

**A nation's culture resides**

in the hearts and in the  
soul of its people.

Mahatma Gandhi





Generous Life

Christians are on the journey to discovering a generous life, but not at the same point in the journey. While Corps Officers are responsible to take their people on that continuous journey there are many who find this a difficult topic. As Generous Life Coaches we will come alongside and support them and the corps leaders as they discover what it is to live a Generous Life.

**Desired outcomes:**

- Spiritual growth
- Connection between spiritual growth & giving
- Understanding of tithing and offerings
- Increase in generosity & giving

**The Salvation Army International Vision:**

We will -

- Deepen our spiritual life
- Unite in prayer
- Identify and develop leaders
- *Increase self-support and self-denial*

# Generous Life Coaches Practical Model

## Coaching

Where are we, where do we need to be and how do we get there?

### Changing

Change is good & constant & should be embraced.

### Challenging

Reviewing what has been done and challenge for change.

### Mentoring

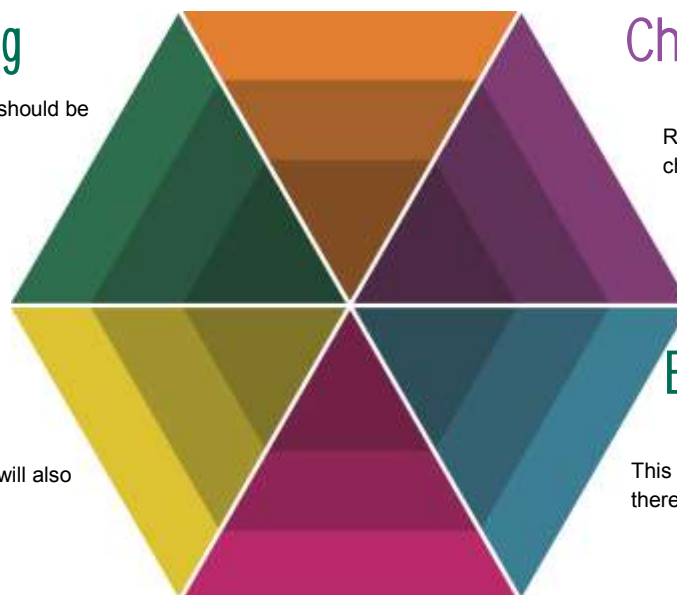
Using experience & expertise we will also mentor the CO's on their journey

### Encouraging

This could be difficult & exciting and we are there encouraging them on.

### Resourcing

Individually recommend resources, ideas and tools.



# Resources

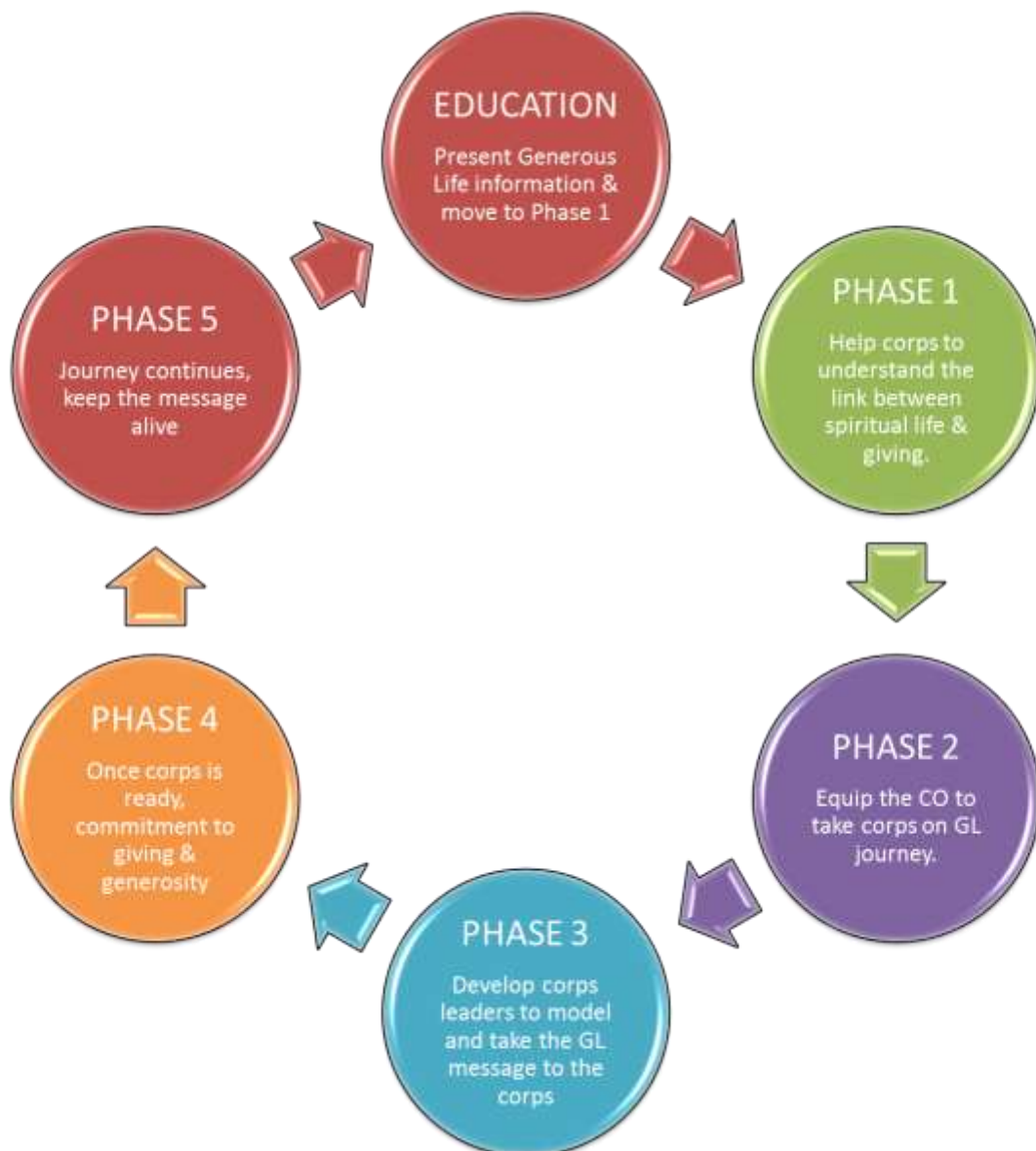
The following are resources which are available along with information on how to use them.





Generous  
Life

# Phases





Generous  
Life

# The Phases of Generous Life

## Education Phase— Educational presentations or visits to corps officers

**PURPOSE: To present Generous Life information & move toward Phase 1**

*Could include some or all of these or other helpful ways of educating in Generous Life:*

Presentations at Territorial and/or Divisional events.

Discussions and updates with Divisional Commanders & Divisional Mission & Resource Directors .

Attend HUB meetings to educate in Generous Life & make connections.

Individual meetings with CO's to educate in Generous Life and for coaches to learn about the corps.  
(Coaches to prepare for this and do initial research into the corps finances, attendance etc)

NB: After 1-3 educational visits, determine with Coordinator when Phase 1 should commence and arrange.

## Phase 1— *Assessment and Decision Making*

**PURPOSE: Help corps to understand the link between their spiritual life and giving.**

Comes out of Education Phase.

Generous Life Coach will send out Needs Analysis Form to CO for completion and return.

Survey of Corps Members & Leadership. Done prior to this meeting so results can be on hand for coach

Coach to analyse resources such as Mission Appraisal, Survey, Needs Analysis, Corps Program, Finance reports, SAMIS reports, the "Seven Attributes of a Generous Church" or "5 Ways to Grow a Generous Church". Or any helpful resource to paint picture of corps.

With CO's present information utilizing these resources to assist CO's in identifying link between giving and spiritual maturity and that there can be growth.

**Coach to compile summary and send to Coordinator . Next step determined.**

## Phase 2— *Coaching Corps Officers*

**PURPOSE: To equip the Corps Officer to take their corps on the Generous Life Journey.**

Coaching with CO commences. This could include:

- Review of Phase 1.
- Review of financial and spiritual condition of the corps
- Identify who are the key leaders and influences in the corps
- Discuss how to ensure that the corps leadership and those of influence are on board with Generous Life principles and tithing.
- Discuss how CO can coach those leaders to bring about a culture of Generous Life?
- Commence Bible Study/discussions with leadership.



## Phase 3— *Corps Leadership Involvement*

**PURPOSE: Generate corps leadership ownership of the Generous Life Journey and their capacity to share it with the wider corps.**

Corps Officers to being Generous Life to the leadership team.

This phase will include presenting similar information from Phase 1 to the leadership and gaining their support.

Develop goals plan how to deliver that to the corps to bring them on board.

Develop teaching and preaching plans.

Determine what resources can be used when and where ie DVD's, stories, Bible studies, sermons etc.

The desired outcome is to bring the corps membership to the point of commitment which will result in a commitment/pledge day.

## Phase 4— *Corps Generous Life Commitment Day:*

**PURPOSE: Giving opportunity for people to make generous response and commit to God through their time, talents and treasures.**

When appropriate, the opportunity should be given for those who want to make a commitment to giving and living a more Generous Life. How this will happen can be discussed with the Coach.

(It is essential that before this takes place significant teaching and studies and events have taken place within the corps. On-going teaching in various forms would continue after this day to ensure that the message of Generous Life consistently remains the growing culture of the corps.)

## Phase 5— *The Journey Continues*

**PURPOSE: Continuing to build the generous life culture through support and accountability.**

Ongoing coaching and contact with the Generous Life Coach so that the corps can continue to develop ideas of how to keep this message at the forefront.

This will include scheduling follow-up/accountability sessions with CO and leadership team.



# Phases 1-4

This document would be something you could send and discuss with DC's or CO's to give a quick oversight of what we will be doing and how it might run. Remember that the timing of this will depend on the corps and how its travelling and in fact we may or may not do all the parts of these phases.

## EDUCATION Initial Contact

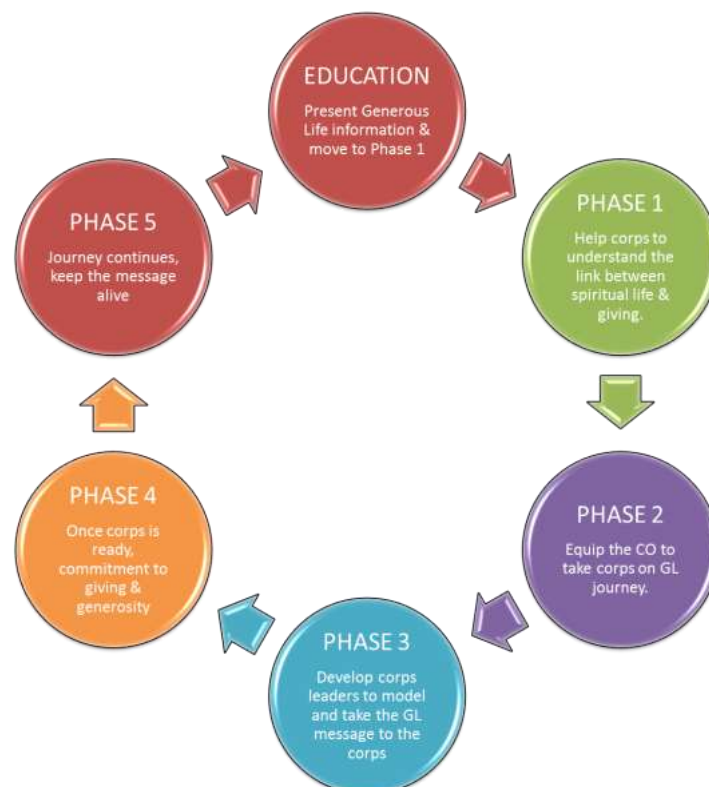
**PURPOSE OF EDUCATION : Introduce Generous Life to Corps Officers.**

The Education phase is vital because Generous Life is very different to Generous Life. This is your opportunity to speak with the Corps Officers, possibly over a coffee or meal, about what Generous Life is and also the purpose of the Generous Life Coach.

It would be helpful to have the summary page of the Generous Life Phases to speak to at this time as a visual explanation.

It could be that there will be a couple of sessions of education needed. We have found that it takes time for people to come to grips with Generous Life and that it is not a program to be scheduled into the year but a lifestyle.

This is an opportunity to also leave the Coaching Needs Assessment form with them. If you have an opportunity to complete it at that point, you may like to complete it while with them.





# Phases 1-4

This document would be something you could send and discuss with DC's or CO's to give a quick oversight of what we will be doing and how it might run. Remember that the timing of this will depend on the corps and how its travelling and in fact we may or may not do all the parts of these phases.

## PHASE 1

### *Assessment of Corps with CO's*

**PURPOSE OF PHASE 1: Help corps to understand the link between their spiritual life and giving.**

This is very important because it sets the stage of how we will work with the CO's. Make sure that sufficient time is set aside to spend with the CO's and that you have all the information needed to be able to assist them. They may or may not be aware of the financial situation of the corps. They may not understand the link between people's giving and their spiritual life, however, if the giving is not good they would hopefully be aware of their people's spiritual lives.

Generally we will be coming into a corps because it has been highlighted in the Mission Appraisal that we need to be consulted.

The **Coaching Needs Assessment** will give you some helpful information including average weekly income and expenditure.

Prior to your attending the corps, it may be helpful to arrange for an **online survey** to be done. This is now available on surveymonkey. This could also be done after your visit. The purpose is to assist with identifying the feeling from the corps about generosity. The survey can be printed off and handed out to those who do not have access to internet and the information entered after by the coach.

A document prepared by Generouschurch.com is "**Seven Attributes of a Generous Church**". This is a document which would be very helpful to work through with the Corps Officers. Initially the list of the 7 attributes (without explanation) could be shown to them and discussed briefly. It is recommended that this be included in future work with the CO and the Corps Leadership.

This phase will likely be a discussion and mentoring time and coaching will occur in the next phases.

**Agreement** to engage a Generous Life Coach should be sought. This can be initially verbal.

A summary of the discussions and observations should be compiled and forwarded to the Generous Life Coordinator. A discussion will then be the next step to determine what might be the key areas that have come to light. Then an email is sent to the CO confirming the coaching arrangement and some summary points with the Divisional Commanders and Area Officers also copied in.

Coaching the CO will then commence.

# GENEROUS LIFE - CORPS SURVEY (On Line) -

CORPS: \_\_\_\_\_ DATE: \_\_\_\_\_ 2016

**1. How long have you been attending this corps?**

- Less than 6 months
- 1-3 years
- 4-8 years
- More than 10 years

**2. Which of these best describes you: (Tick which describes you – can tick more than one)**

- A senior soldier having signed the Articles of War
- An adherent
- A regular attendee (at least 3 times a month)
- Occasionally attend (once a month)
- Attend infrequently

**3. How would you describe the generous culture of this corps:**

- Not very generous at all
- Some people show generosity now and then
- Most people would show generosity to others

**4. Do you attend Bible Studies / Home Groups / Home Church?**

- Yes – regularly
- Yes – sometimes
- No—but I would like to
- No-I'm not interested

**5. I've heard the topic of generosity and/or giving from:**

- Sermons
- Bible Studies
- General discussion
- Modelling from others

**6. I understand the Biblical Principle of Tithing (giving one tenth of my income) to God's work:**

- Yes
- No



## Corps Online Survey—Page 2

**7. We are called to live and give sacrificially to God. Do you agree?**

- Yes
- No

**8. What might prevent me from giving to God through tithes and other offerings:**

- Don't understand why I should
- Worried about financial situation
- Fearful of having enough for my needs and my family
- Concerned about how the money is used
- Nothing would prevent me from giving to God

**9. Do you give of your time to your corps' ministries:**

- Yes
- No
- I would like to but not sure what I could do

**10. What best describes your understanding of what it is to be generous:**

- Helping out someone in need
- Freely giving my time and treasures to those in need
- Donating to a charity
- Buying someone a meal
- Giving above my tithe to either the church or those in need

***Thank you for completing this survey. The information will be put into the on-line version so we can compile the information.***





# SEVEN ATTRIBUTES OF A GENEROUS CHURCH.

**By Patrick Johnson from [Generouschurch.com](http://Generouschurch.com)**

There are seven common attributes in churches that are needed on the journey toward generosity. The full paper outlines at a very high level these common attributes of generous churches.

The paper is available on [salvos.org.au/generouslife](http://salvos.org.au/generouslife) under Resources/Ministry Leaders/Sermons & Teaching Ideas

It is hoped these attributes can be used in two ways:

- \* To honestly diagnose your church when it comes to a culture of generosity
  - \* To provide a tool to stimulate discussion among church staff and key lay leaders.
- 
1. A Generous church has generous staff and lay leaders.
  2. A Generous church has a strong vision of why it exists and communicates it effectively to its members.
  3. A Generous church has a strong external focus that is reflected in its budget.
  4. A Generous Church teaches a holistic theology of stewardship, generosity and the Kingdom.
  5. A Generous Church provides discipleship environments for people to work out the art and science of stewardship and generosity.
  6. A Generous Church has an organizational culture that supports the priesthood of believers.
  7. The Generous Church stewards the church's finances effectively.

# Summary Report to Generous Life Coordinator

**At the completion of Phase 1, the Generous Life Coach will contact the Coordinator to discuss findings and way forward. Here are some suggested questions that would be helpful to complete for this discussion.**

What stood out from the mission appraisal that is connected to generous life?

What was significant about the Need Analysis Form findings?

Was there anything from the on-line survey that raised discussion?

If you reviewed the seven attributes of a generous church, what were the main points raised?

What is the CO's overall attitude and response to all of this?

Is there agreement to work with you as a coach in the corps' journey to a more generous life?

Any other significant observations.







# Phases 1-4

## PHASE 2

# Coaching Corps Officers

**PURPOSE OF PHASE 2: To equip the Corps Officer to take their corps on the Generous Life Journey.**

This is when the coaching of the Corps Officer really commences.

Agreement on how often the coaching will take place has been agreed upon and confirmed in an email.

Also anything significant that came up during Phase 1 has been discussed with the Generous Life Coordinator. If anything of significance came up it was also communicated to the CO's, DC's and AO's in the agreement email.

The timeframe for this phase will depend on the needs of the CO/s and where in the generosity journey the CO/s might be. Also any needs of the Corps that have been identified will be included in the phase.

Phase 2 is coaching and mentoring the CO/s.

The time it takes will be the time it takes.

The needs of the individuals is paramount.

If the CO/s are not in a place mentally or spiritually to lead their people in this journey then it will not be successful.

We want to CO/s to be able to eventually lead and coach their leadership team.

It is vital they all be on the same page and be on board with this journey.

The leadership team **MUST** be on board with the generous life. Opportunity will be given for the coach and the CO/s to work with the leadership team during the Phase 3.

The following are documents which contain coaching models and transformational models which could be used in this process. It is not recommended they all be used. Discuss with the Generous Life Coordinator what would be best in the situation.

Corps Survey could be done during Phase 2 or prior to Phase 3. This would be through discussion with individual members of the leadership team similar to the leadership survey during a Planned Giving Program.

# TRANSFORMATIONAL GENEROSITY MODEL

Based on Prosci's ADKAR

*Transformational Coaching Model* is based upon a Prosci's ADKAR Model but adapted for our purposes.

It quickly identifies some steps we can follow when working with Corps Officers and subsequently the Corps Leadership to move them from where they are and where they need to be and how best to go about it.



Awareness	Of the need for change
Desire	To participate and support the change
Knowledge	On how to change
Ability	To implement required skills and behaviours
Reinforcement	To sustain the change

## Awareness

### ***What builds Awareness of the need for change?***

Communications from others  
Access to information  
A significant event  
An observable condition

### ***Potential Resisting Factors:***

Comfort with status quo  
Denial real reason to change  
Fear of what change will bring  
Misinformation

## Desire

### ***What builds Desire to support and participate in a change?***

Willingness to follow a leader you trust  
Likelihood of positive change  
Fear of consequence of staying the same  
Desire to be a part of something  
Alternative is worse

### ***Potential Resisting Factors:***

Comfort and security in the familiar  
Lack of trust in leadership  
Fear of the unknown  
Change not aligned with a person's self interest or values  
No answer to "What's in it for me?"  
Negative history with change  
Individuals situation ie financial, personal  
Organizations track record

## Knowledge

### ***What builds Knowledge on how to change?***

Training & education  
Access to information  
Coaching / Mentoring

### ***Potential challenges and resisting factors:***

Gap between current and desired knowledge  
Inadequate resources for training  
Lack of access to information  
Capacity & willingness to learn

## Ability

### ***What fosters Ability to implement the required skills and behaviours?***

Practice  
Coaching or modelling behavior  
Time

### ***Potential Resisting Factors:***

Inadequate time to develop skills  
Lack of support and resources  
Existing habits contrary to desired behavior  
Psychological blocks

## Reinforcement

### ***What builds reinforcement to sustain the change?***

Celebrations  
Personal stories  
Teaching / Preaching  
Sharing in Bible Studies  
Communication  
Generosity in action  
Consistency in the message

### ***Potential Resisting Factors:***

Ungenerous attitudes  
No change in current culture  
People not experiencing generosity  
Lack of consistency in modelling  
Not being generous therefore not experiencing it



### **PATHWAYS INTO A CORPS:**

- Mission Appraisal—the matter of generosity and giving has been raised and we are requested to come in and work with the CO and Leadership.
- Request from DC—it may be that a DC requests us to come in. Find out if there has been a mission appraisal done.
- Request from CO—we may be approached directly by a CO. In this case make sure that you keep the DC and Divisional Mission Team informed. The Division may already be working with the CO and we don't want to do anything that will be in opposition to this.

The main thing is to work with the Divisions so they are aware we are working with a Corps and have all information we need to provide the best possible support.

### **COMING INTO THE CORPS:**

When coming into a corps the focus of attention needs to be with the Corps Officer/s.

the first step is to review the current situation. This can be done using some or all of the following:

- Confirm who asked us to come and why?
- If an appraisal done, make sure you have information you need.
- Get a picture of the financial situation before going in ie giving and income (internal v external)
- Initial interview with the Corps Officer to establish current situation and what their expected outcome might be
- Arrange to conduct some interviews with CO and leadership in the corps. Suggested questions are available.
- Survey: On-line questionnaire for all people in the corps. Can be provided in hard copy and information entered in later. This is to give a quick overview of how people feel and think about giving and generosity.
- A discussion with the leadership team may be helpful at this point as well.

# Corps Leadership Survey



DATE      NAME      POSITION HELD      CORPS

*Soldiers Covenant: "We will be faithful stewards of all we have and are. We will be active in God's work both in sharing the gospel and in serving the needy, and will contribute financially to its support."*

**Tell me about your involvement with the corps. How long have you been a part of this corps?**

## **Health & Vision of the Corps**

**Tell me about the health of this corps. What makes it healthy?**

**Does the corps have a mission/vision statement? If so, do you know what it is?**

**Are ministries aligned with this mission/statement?**

**What is your vision / dreams for the Corps? (Particularly if there is no corps mission/vision)**

**What would be some key ministries of the corps?**

**What does discipleship mean to you?**

**Are there leaders and helpers available for the ministries?**

**What are the needs in the corps?**

**Are insufficient funds stopping anything from happening here?**

**Do you believe the corps is 'living within its means'?**

**C.O. - What do you want for your people with regards their finances?**

**How can you celebrate generosity and faithfulness?**

**Is giving something that people in this corps feel comfortable to talk about?**

**How generous are people with their time and talents?**

**Are there any ministries that are not happening because of lack of leadership?**

## ***Attitudes to Generosity***

**How would you describe or define generosity?**

**What does it mean to be generous?**

**How would you rate the culture of generosity within the corps?**

**None 1 2 3 4 5 6 7 8 9 10 Lots**

**How do you see generosity lived out in this corps/modelled?**

**How is generosity modelled to young adults, teenagers, children?**

**How is generosity shown to the community?**

**How does our giving relate to our spiritual health? Does it reflect on the spiritual health of individuals and the corps?**

**Where does other giving come into it ie self denial, sponsorship or other charities?**

**What **motivates** you to be generous with what you have?**

**What do you think are the **barriers** to being generous?**

**How do you build a culture of generosity in the corps?**

**How important is it for leadership to be modelling generosity?**

**Is a culture of generosity or generous lifestyle a value of this corps?**

**Where does the corps need to be as far as giving and generosity?**

**Use of publicly donated money. How should that be used?**

**Where does financial self sufficiency come into it?**

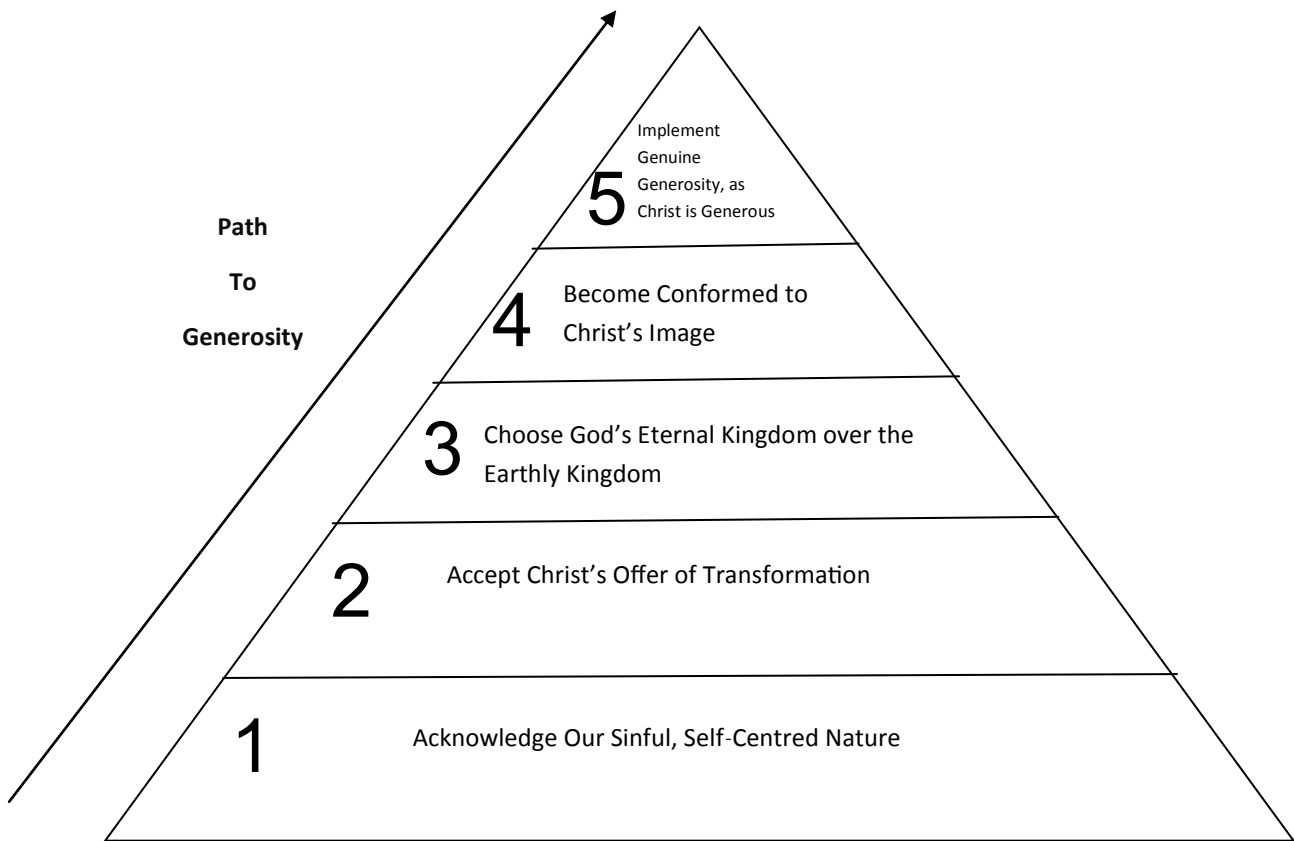


## **SUGGESTIONS ON HOW TO KEEP THE GENEROSITY MESSAGE ALIVE IN CORPS:**

- Make Generous Life part of your leadership meeting agenda
- Create a Generous Life Team
- Appoint someone to monitor giving patterns
- Print off quarterly giving reports for discussion with key locals and keep an eye on progress
- From this, identify any concerns problems and action to be taken
- Get people to share their generosity stories in the meetings and newsletters etc.
- Use resources such as PowerPoint slides and short video clips in the meetings
- Keep your corps informed on how things are going financially
- Show what ministries are being achieved from their generosity
- Keep your corps informed on various ministries that are happening and how they can get involved
- Include your leadership team
- Develop/utilise a confidential Pastoral Care Team who will consider any action which could include follow up of those who are behind in their giving. (NB this is pastoral and not seeking payment. Information about giving would not be shared with this team.)
- Consult with Generous Life Coach

# The Path to Generosity

From "Creating a Revolution in Generosity" p31



## “UNDERSTANDING THE PROCESS THAT LEADS TO GENEROSITY:

Christians by and large are on the wrong road with their giving and are not being generous; so how do we get going down the godly road that should result in at least 10 percent per capita giving? The best way to start both giving and asking correctly is by understanding the process that leads to generosity. Because our motives for giving have been saturated with ideology and methods from the business world, divorced from biblical principles, we need to reorient ourselves by looking through God's eyes at the process of being generous. This figure shows a five step process for understanding the Christian's path to generosity. Once we understand this process, believers can change both giving and asking practices to align themselves with God's way, which would lead to a revolution in generosity.” More details on the 5 steps are found in “Revolution in Generosity” pages 32-35





# Phases 1-4

## PHASE 3 .

# Corps Leadership Involvement

**PURPOSE OF PHASE 3: Generate corps leadership ownership of the Generous Life Journey and their capacity to share it with the wider corps.**

Coaching now moves to the Corps Leadership Team. This must be led by the Corps Officer with the support of the Generous Life Coach. Hopefully sufficient coaching has taken place with the CO that they are equipped to do this but as a coach we are there to support.

Some of these parts the Coach may facilitate but ensure that it is at the instigation of the CO and supported by Leadership.

One of the tools we can use is **Story Board**. Training is provided by Kingsley Nowell to the coaches. Do not attempt this with leadership until you have been trained and proficient with it.

Also, **What's your story?**

As a Generous Life Coach we each need to have our own story that we can quickly share about what being generous means to us and why we are doing what we are doing—encouraging others in their generous life journey. An ideal way to do that is by sharing Relational Stories. A one to one meeting that involves actively listening to hear where the person is at and find stories that explain what drives them, as well as sharing some of your own story. This identifies people's self interest; its purpose is to build trust, develop understanding, identify interests, passions, pressures, vision and to agitate, that is, stimulate reflection on one's self. (source: Sydney Alliance)

Another tool which can be used with CO and leadership is the **Generous Life Leaders Forum**. As with the Story Board, this must not be conducted until trained in this. The following is information on the Forum.

**Table Talks** are a small group of 6-12 people where people discuss their experiences/stories in relation to an issue, a topic. The purpose is to share experiences and identify a commitment to action. These are held around a table with a leader and they share their stories about generosity and giving. It could be positive or it could be negative, it could be concerns or rejoicing. But by sharing personal stories we find out where people are. They are not designed to fix any of the issues but simply to raise them. They are addressed at a later date. Each person including the leader shares their personal story. They are noted and when enough are conducted we get a good idea of what the issues are that need to be addressed.

# Generous Life Leaders Forum

## Background:

Under the facilitation of Kingsley Nowell the Generous Life Team came together to develop a workshop (which is now entitled Forum) to have a significant tool available which could provide 1 day of focused teaching, discussion, thought and decision about what it is to live a Generous Life and how it looks in the corps. What barriers are stopping a corps from moving forward? Often when there is strong resistance to the generosity message there is a reason because it is actually the most natural message God has for us and in fact it is the message that we as Christians are the recipients of. So why are corps, and that means individuals in that corps, resistant to trusting God and living a sacrificially generous life?

This Forum was developed with this in mind to help leadership come to grips with issues and determine how to address them. When we came together we started with:

## Facilitators purpose:

The Forum that provides consistent teaching and is a way of helping corps communities to embrace a generous life.

## Purpose of the participants:

Helping corps to embrace the opportunity to live a generous life.

## The focus question:

What will help us to understand and respond to the principle of generous life.

From there we came up with the following outline and tools which could be used.

However, as we gather more tools and resources, we would determine which would be most appropriate for the situation we are in.

## **Purposes**

## **Focus Question**

## **Desired Outcome**

## **Icebreaker**

### **Owning the generosity journey.**

Not about me. Owning the vision, mission, values and goal which has been personalized for the corps. Presenting the VMVG. We have the opportunity to own the journey and this is a framework of how we can do it. What we are doing now is a part of the goal.

**The Biblical Principles of Generosity**—how? Opportunity to get people engaged in some way ie small group

(Handout on Biblical Principles / Information or a presentation ie video

Focus conversation: ORID—Observation; Reflective; Interpretive; Decisional / Facts, feelings, thinking of implications for me if that story is true, action ie what do I do with that/how do I live now, what is my impact to generosity). Could be a discussion about a video.

### **What does Generosity mean to you?**

This is to establish what an agreed understanding is of the word generosity.

What stories of generosity can you tell?

### **We can all be generous**

Outcome from the Biblical principles and stories

### **The possibilities through generosity**

What are the things that are happening and what could happen through generosity. What is and what could be.

**Responses / Pledges** - A response is vital.

Our engagement is with leadership.

We need to know—What creates good coach engagement with the leadership of the corps?

- Clear purpose (clear understanding of why the meeting is happening)
- Room feels good
- Interaction
- Enquiry around purpose
- Agreement on agenda (what is their reaction to the purpose and have their agreement)
- Good outcome
- Can see context/big picture ie generosity affects all of life

What exists beyond the meeting that is engaging:

- Practical Next steps ie contact GL to see what resources are available
- Own version of framework

Some questions they (leadership team) need to answer:

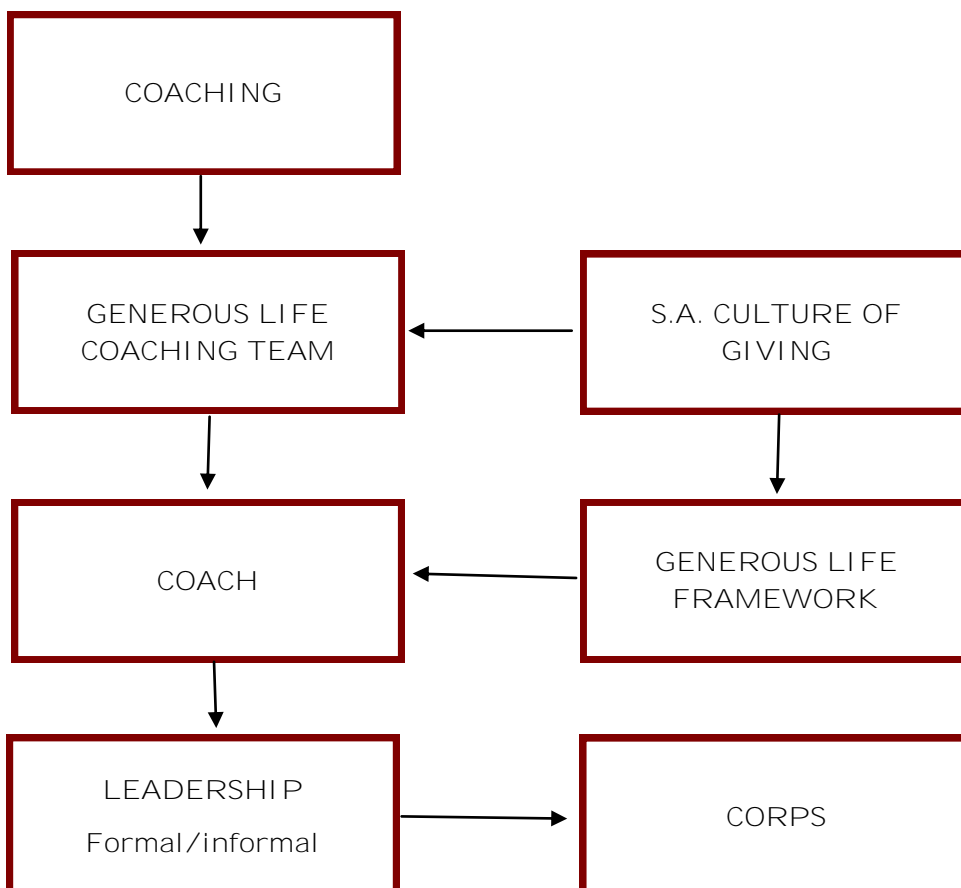
- What is our framework for focusing this? (ie own the framework as their own); what do we do to help you work with that framework)
- What is our generosity goal? (ie self supporting. Do they have any say in what we focus on?)
- What is our potential to be generous? If our corps was generous what would we be likely to raise? (ie best possible result if we all gave generously; what options are there; how do we know what our potential is? To what extent do we want to be challenged by our potential)
- What information do we have/need to communicate with corps?
- What learning do we need? (to engage with)
- How will we bring people to a decision/action to live a generous life? (ie pledge card, commitment)
- What is the best way to introduce this to engage the corps?

What is the result of good leadership engagement with a corps?

- Connected with the framework
- They are energized
- Change of attitude
- Stories emerging
- Language changing
- Asking clarity questions and getting answers
- People responding

DANGERS:

- We don't get to leadership
- Corps Officer abdicates
- Relying on unhealthy relationships
- No team



# TEMPLATE FOR ENGAGEMENT

## **PURPOSE:**

Engage a group with the principles of a generous lifestyle.

## **OBJECTIVES:**

Gain a fresh understanding of what it means to live generously.

The satisfaction discovering and acknowledging the capacity to be generous.

A personal opportunity to make a generous decision

## **DESIRED OUTCOMES:**

Fresh understanding

Discovering capacity to be generous

Generous decision made

## ***FOCUS QUESTION:***

(What is the question we are all asking today. Which question is driving all of them. The one that everyone wants an answer to. An overarching 'we' question ie what does generous living look like for us as a corps?)

## **STORY BOARD**

The story of generosity.

Skill: Storyboard skills

## **OWNERSHIP OF FRAMEWORK**

Look at Generous Life Framework and what do you connect to from that.

Visible in the room.

Conduct focus.

What in there do you need to understand.

If valid, what do you do with it?

Conduct conversations on framework in order to localize it.

Skill: ORID.

# Generous Life Leaders Forum

Establish purpose of engagement

Engage a group with the principles of generous lifestyle

Gain a fresh understanding of what it means to live generously

The satisfaction of discovering the capacity to be generous

A personal opportunity to make a generous decision

FOCUS

What does generous living look like for us as a corps?

The Story of Generosity:

Conduct a Storyboard

SKILL:  
Storyboard Skills

Ownership of Framework

Need framework visible in the room.

Conduct focus conversation on the framework to localize it. Own.

OBJECTIVE  
REFLECTIVE  
INTERPRETIVE  
DECISIONAL

Unpacking the "G" Values

Biblical principles that inform generosity for coaches & l'ship

Modelling generous leadership

The understanding of trust & its implications for having an engagement about generous living

Living faith out in our actions.

Physical resources:  
Biblical  
Leadership

Helpful Information

What is the best forum for our people to be given information

Demographic  
Financial

Principles consistent to everyone in the one time in the same way

Supply template discuss with CO Corps engagement in gathering info—Corps info pack

Our Generosity Potential

What is the best for us to determine our generosity potential

Generosity Goal

Establish a S.M.A.R.T. Goal

Process for Generous Decision

How do we give our people a practical & meaningful way to register their response

***A way of helping corps communities to embrace a generous life.***

Steps for engaging the corps

What do we need to do to plan our engagement with the corps



*Generous Life*

**PURPOSE:** For the leadership to interact with the information gathered in the corps analysis process in Phase 1 through a focused conversation.

**FOCUSED QUESTION:** What learnings are there for us in the information prepared through the corps analysis process?

**OPENING:**  
Welcome  
Context  
Set stage  
Entice interest  
Name topic  
Outline Purpose

**LEARNING OBJECTIVE:** The leadership will have an informed understanding of corps factors that influence the potential to live

**EXPERIENTIAL OBJECTIVE:** A shared response to the experience of being exposed to information that clarified the corps reality.

**PRACTICAL RESULT:** An agreed plan of action as a response to the discoveries.

**CLOSING:**  
Comments  
Reflections  
Summarise results  
Draw experience & topic together  
Ask "What's different now?"

**OBJECTIVE:**  
Which parts of this information stands out for you?  
What are the key pieces of information that we need to respond to?  
What reactions did you see in the group as we have interacted with this information?  
(Av income/money coming from)

**REFLECTIVE:**  
How did you personally feel when you read this information for the first time?  
What was it like to share this information together?  
How do we feel about the current corps reality?

**INTERPRETIVE:**  
What is this telling us about the health of the corps?  
What opportunities does this create?  
What have we learnt about our corps' generosity?  
What are the outcomes if we do nothing?

**DECISIONAL:**  
In light of this information and discussion, what will be out best response?  
(Develop plan of action points for leadership to follow through on over next 12 months)





## STORYBOARD outline:

This is used in a group and can be used with cards on the table or on the wall—make sure visible. You'll need your cut up card for people to write on, different colours and sizes, felt pens, blue tack.

WHAT YOU ARE STORYBOARDING ie: A look at the history of giving in our corps. (This allows you to stay on topic)

Could be focusing on:

**Corps**

**Territory**

**Church World**

**Reflective**

**comment**

## PAST

Where did my story start?

What is the start of the story?

What mattered there?

What happened next?

Next significant event.

What happened there?

Turning points

If there was a book about this, what would be the name of the chapter?

## PRESENT

Leadership forum

What if we want this to be a turning point?

What is happening that could make this a turning point?

## FUTURE

Imagine in 12 months there is a turning point in our story of giving—what would the chapter be?

What would need to happen?

What is the questions I need to ask to keep it going?

## MAJOR TRENDS

Outline any significant aspects which have come up through this process.



Generous Life

# Freedom in Finances

A definition of freedom is “not being imprisoned or enslaved, liberty, liberation, release, deliverance”. It is our aim that no one would be imprisoned or enslaved by their finances but would in fact find **freedom**.

As an addition to the Biblical teaching about generosity and giving and how this is a spiritual journey, we would also encourage people to be practically resourced with information to assist them in their journey to financial freedom.

Sadly, there are those within our congregations who have not been wise in the use of their resources and find themselves in great debt which creates stress and fear in their lives. It generates the feeling that they could not afford to give to God because of the great debt they are in. But to consider the words of Brian Kluth, at this time they really can't afford not to give to God. Why? Because when we put God first in all aspects of our lives, He gives us wisdom in how we use the resources we have. We are all stewards, but are we good stewards.

There are those who need extra help and support and information in order to get out of debt. For those who are in such a serious situation, then a consultation with someone from Moneycare could be helpful.

For those who just need some help to sort out their finances, sitting and working through a budget would be helpful. The following page provides an outline for a budget. We have included the top line for the tithe, for those who are wanting to put God first in their finances. We would encourage you to put God to the test in this area, as we are reminded:

***“Bring the whole tithe into the storehouse, that there may be food in my house. Test me in this.” says the Lord Almighty, “and see if I will not throw open the floodgates of heaven and pour out so much blessing that there will not be room enough to store it.” Malachi 3:10***



Generous Life

# Budget

## CREATING A BUDGET

Name: \_\_\_\_\_

Date: \_\_\_\_\_

	Weekly	Monthly	Pay Date
<b>INCOME</b>	\$ -	\$ -	

EXPENSES			Date due
Giving to God	\$	\$	
<b>Needs</b>			
Rent / Mortgage	\$	\$	
Groceries	\$	\$	
Electricity	\$	\$	
Phone	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
<b>TOTAL (Needs)</b>	\$ -	\$ -	

Wants			Date Due
Coffee	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
	\$	\$	
<b>TOTAL (Wants)</b>	\$ -	\$ -	

<b>TOTAL EXPENSES (Needs &amp; Wants)</b>	\$ -	\$ -
---	------	------

<b>DIFFERENCE (Income - Expenses)</b>	\$ -	\$ -
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# Phases 1-4

## PHASE 4

# Corps Generous Life Commitment Day

**PURPOSE OF PHASE 4: Giving opportunity for people to make generous response and commit to God through their time, talents and treasures.**

It is important that our people are challenged and given the opportunity to commit their gift to God in a significant way. How that is done can be determined by the Corps Officers and the Leadership Team.

There are some Pledge Cards available however more and more corps are wanting to do their own.

An option is for them to have not only a place for financial giving but also giving of their time and talents.

Another option is for people to do the 90 day Micah Challenge. This is for those who have not pledged before and may be feeling wary. This is a 90 Day Commitment which they make and at the end of the 90 Days the CO or someone from Leadership should speak to them about their experience and whether they want to continue their Commitment. Generally people see what a blessing it is to give to God and that they have been able to manage it—and they continue.

We are continuing to put together ideas for this so please refer to the web site for further options.

A part of this is for the corps to keep before people the practical information of the corps finances and mission and how both are necessary and support each other.



# Phases 1-4

## PHASE 5

# The Journey Continues

**PURPOSE FOR PHASE 5: Continuing to build the generous life culture through support and accountability.**

This journey does not end with the commitment day. This is another significant step in the journey. But where to from here? How will the generosity message continue to be shared with the corps people and the community?

Action Plans should continue to be set and the coach can assist in keeping everyone accountable. For many corps it is changing culture. Changing culture is one of the toughest tasks they may take on. The culture is formed over years, over generations and to see change become culture, it takes consistency. While Corps Officers move on, the focus must be on the leadership in the corps and then the corps as a whole with the desire to see generosity become their culture.

With people in leadership also moving on at times, plans need to be in place of how to keep it alive.

Generosity is a part of discipleship.

How are people being disciplined? Is there intent? Is giving and generosity spoken of and modelled?

### ***Ask yourself this:***

- \* Are we seeing God's people joyfully embracing a generous lifestyle as a spiritual act of worship and as an intricate part of their lives?
- \* Are they equipped for mission through the generous living and giving of their people.
- \* Is generosity at the heart of what they do?

What's next?

# An exciting journey continues.

# Generous Life Resources

From Dr Brian Kluth:

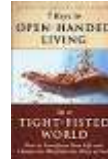
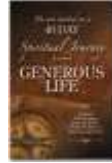


Kluth, B. (2010) "Experience God as Your Provider" Moody Publishers



Available from Mission Team:

- 40 Day Spiritual Journey to Generosity
- Open Handed Living in a Tight Fisted World



These are ideal for a 4 or 6 week Bible Study/Home Church. Comes with a CD and DVD and suggested questions to consider. (Contact Generous Life for cost details)

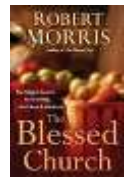


"The Scriptural Principles of Giving" are presented on DVD by **Major Dr Alan Harley**.



This is available at [salvos.org.au/generouslife](http://salvos.org.au/generouslife) under resources. There are DVD's which have either 6 x 30 min or 6 x 10 min sessions. Contact Generous Life for cost details.

Dr Robert Morris has a series entitled "The Blessed Life" and "The Blessed Church". As well as the books there is a DVD teaching series. This would be recommended for Officers to gain insight into living a generously blessed life as well as sharing with Corps.



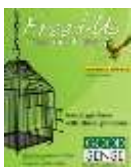
Gordon McDonald has a series which goes for 4 weeks entitled "Generosity: moving toward a life that is truly life". The Salvation Army has had this printed in Australia and is available through Generous Cost \$10 per book.



"The Genius of Generosity" by Chip Ingram comes in a book containing 4 chapters and an accompanying DVD with 4 sessions for each chapter. "The series will both challenge and encourage you to be more wise in your giving and generous in living. Don't be satisfied with the earthly stock options and interest rates—learn *the genius of generosity*."



Here is a series which provide not only Biblical teaching but practical assistance for people in the way of budgeting. It could be that people just need some extra support. This could be used with Corps folk but also the community. There are different categories. These come with teaching packs for presenters and for those attending the DVD for group work as well as individual work books. This has a good mixture of options for groups. These resources come from Willow Creek. We have a number of DVD's available. You would just need to order the workbooks.





- Ahn, C. (2013) "The Grace of Giving – Unleashing the power of a generous heart" Regal Publishing
- Alcorn, R. (2001) "The Treasure Principle" Eternal Perspective Ministries
- Alcorn, R. (2011) "Managing God's Money" Tyndale
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### **Helpful websites:**

[salvos.org.au/generouslife](http://salvos.org.au/generouslife) (this site provides links to other helpful sites as well as those listed here)

[generousgiving.org](http://generousgiving.org)

[ilikegiving.com](http://ilikegiving.com)

[kluth.org/intl.htm](http://kluth.org/intl.htm)

[generouschurch.com](http://generouschurch.com)

<http://goodsensemovement.org/free-freed-up-financial-living-resources>